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An overview of video gaming in Australia

Andreea Chirila Associate Director at Kantar Media & Digital May 2021



Research Methodology

TGI Global Quick View = an audience profiling tool that enables brands, agencies and media owners alike to complement the targeting of consumers across multiple markets with in-depth localised targeting and planning

TGI Global Quick View comprises consumer data that covers **three key areas**:

- Online personality traits, e.g. including e-commerce user types, social media user types
- Online media preferences, e.g. video and audio streaming habits, social platform habits
- Online brand and purchase preferences, including multiple key global brands, purchase categories and preference reasons
- Period: March-May 2021
- Location: across 25 countries (incl Asia Pacific, Asia, Europe, America)
- Sample: internet using adults; Total sample Au National:



N=2,251

While more than half of our Australian sample stated they play games, there is headroom to grow the gaming industry further in Australia when compared to other markets



% adults who play video games – Global Top and Bottom Markets



Source: TGI Global Quick View consumer data collected between March and May 2021; Sample: internet using adults across 25 markets: Total Sample Au: n=-2,251

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Who is the typical Australian gamer?



Time to forget the outdated gamer stereotypes

For some, still today the stereotypical go-to image of the hardcore gamer is a moody teenager in a darkened room playing on their game console all hours of the day. In actual fact, when it comes to most used gaming devices today <u>it is</u> **the smartphones that lead the way** by some distance, 60% of gamers in Australia used their smartphone for gaming, this is followed by games console (45%), desktop/laptop computer (41%), tablet computer (20%) and handheld consoles (10%)



Device preference



Whilst there is a bias towards men, it is not huge, with **41% of all gamers women**. Similarly, TGI Global Quick View data reveals relatively little variation in gaming by age. Those aged 16-24 represent about a quarter of all gamers, with those aged 25-44 representing the highest share of gamers

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Australian gamers also generally heavily engage in a variety of other online activities; in particular, they are 34% more likely than the average Australian to rent or buy movies/shows and to use the voice-activated personal assistant as a search function



Source: TGI Global Quick View consumer data collected between March and May 2021; Sample: internet using adults across 25 markets; Australian Gamers sample: n=1,064

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Australia is in line with the rest of the world in terms of heavy gamers





The coronavirus pandemic has changed gaming behaviour in Australia in a short space of time, despite limited restrictions compared to the rest of the world





Question: Due to the Coronavirus pandemic, have you already changed, or do you think you will change any of the following habits?





Source: TGI Global Quick View consumer data collected between March and May 2021; Sample: internet using adults across 25 markets Australian Gamers sample: n=1,064



PlayStation remains the Australian favourite network; some catch-up can be done in terms of better using mobile gaming network

Networks logged into when playing games 30% 27% 25% %gamers who log into network 10% 20% 18%^{19%} 17% 17% 15% 14% 12% 11% 1% 0% PlayStation **XBOX** Live Mobile Other Online Steam Nintendo Network Gaming Network Gaming Network (e.g. Network Google Play Service) ■ Global Average Australia



Source: TGI Global Quick View consumer data collected between March and May 2021; Sample: internet using adults across 25 markets Australian Gamers sample: n=1,064

Top 5 games played in AU?



The results are broadly in line with what is seen globally although they can vary significantly by country in some cases; In the US, Grand Theft Auto is in the top three most played games, with FIFA pushed a fair way down the list (reflecting lower interest in soccer in the US).

Whilst in Taiwan – one of the most gaming obsessed nations – League of Legends and PlayerUnknown's Battlegrounds join Candy Crush in the top three most played games.



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Video Gaming in Australia Key Take-Outs

- While the gaming industry in Australia is a popular choice of activity, there is some headroom to grow further in the industry
- We need to forget about the classic stereotypical gamer; our Target Audience today encompasses both men and women of all ages
- The best environments where you can target your gamers are other platforms dedicated to online activities (renting/buying movies/shows online, online dating and gambling amongst the activities that our typical gamer is more likely to engage with)
- The coronavirus pandemic has changed gaming behaviour in Australia in a short space of time, despite limited restrictions compared to the rest of the world and that behaviour change is unlikely to change in the future, a strong indicator of an uptake in the gaming industry in the near future



Thank you!

