welcome to Schale School Sc





consumer privacy & regulatory updates



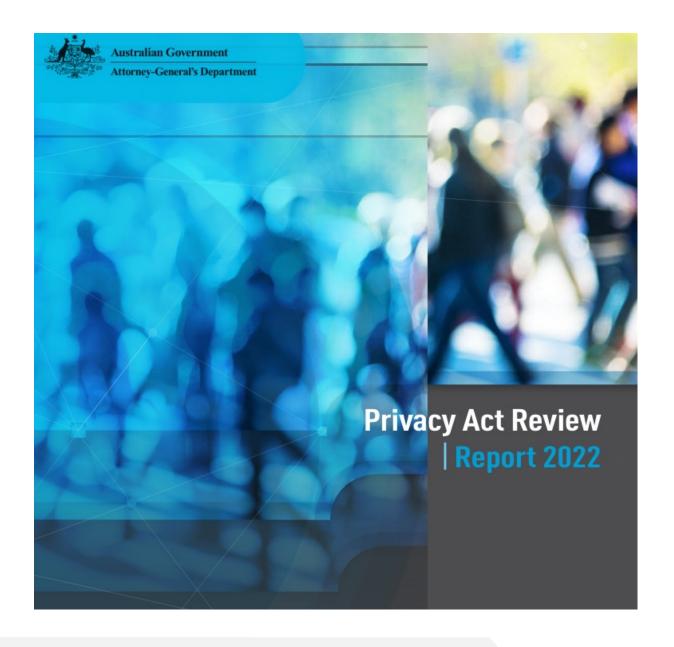
sarah waladan iab australia



jonas jaanimagi iab australia



privacy reform update



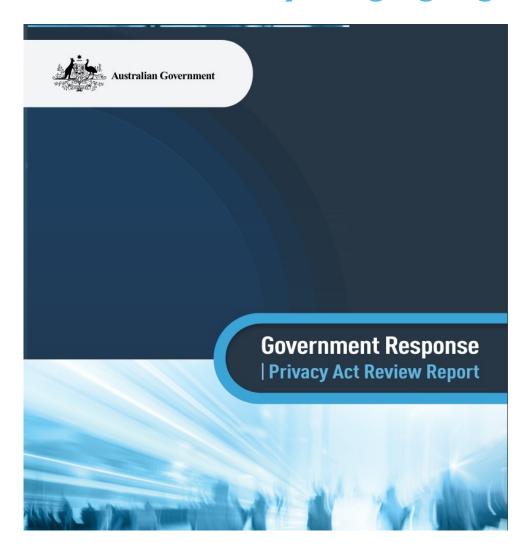


we have a date...

"...legislation in **early August** to outlaw ... doxxing, and overhaul the Privacy Act..."



we are actively engaging in consultation, but more is needed



"next steps

The Attorney-General's Department will lead the next stage of implementation which will involve:

engagement with entities on proposals which are 'agreed in-principle' to explore whether and how they could be implemented so as to proportionately balance privacy safeguards with potential other consequences and additional regulatory burden...



key risk areas for our industry

- Definition of 'Personal Information'
- Targeting
- Targeting transparency
- Trading
- 'Fair and reasonable'
- Direct right of action



personal information vs 'individuation'



targeting vs data segmentation



targeting transparency vs internet infrastructure changes

Organisations to display information 'alongside targeted ads' including:

- That the content is an advertisement
- Meaningful information about main parameters used to determine the recipient advertisement is displayed to
- Information about how individuals can control ad settings

Large platforms to publish additional information.



sale of PI vs clean room activities and privacy protective operational functions



'fair and reasonable'



direct right of action



risks if we don't get the balance right include:

- Overcompliance
- Undermining ability of digital businesses to survive particularly SMEs
- Damaging security measures rather than strengthening them
- Negatively impacting on freedom of speech
- Weakening rather than strengthening trust online
- Fail to meet consumer expectations



next steps





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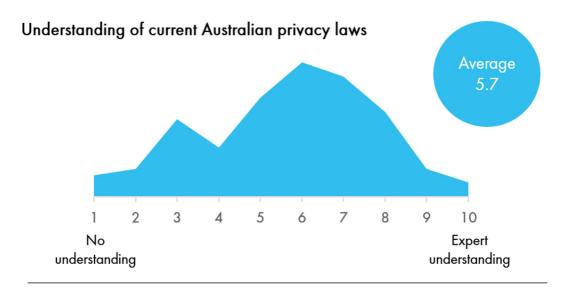
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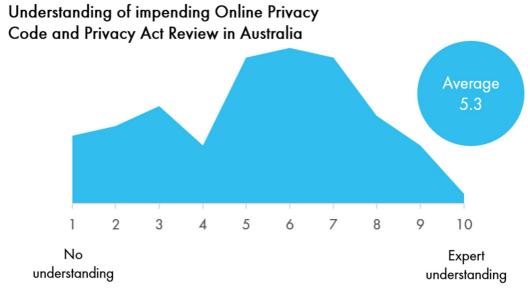


understanding of data privacy

Current Australian privacy laws and the impending changes are not well understood amongst our sample of digital advertising influencers.

On the scale from 1 to 10 (where 1 means no understanding at all, and 10 means an expert level of understanding), 49% gave themselves a score of 5 or less for their understanding of the impending Online Privacy Code and Privacy Act Review in Australia. The average understanding score for impending changes has increased slightly since the survey in 2022 (from 4.6 to 5.3).







Global Privacy Platform (GPP)



WHAT IT IS

- Adaptable, channel-agnostic protocol for signaling user privacy consent & choice across the <u>entire</u> ad supply chain
- Supports existing signals like IAB Europe's TCF
- Flexible architecture makes it ready to support new regional signals without the need to start from scratch each time
- A single integration point for privacy signaling across multiple jurisdictions

WHAT IT IS NOT

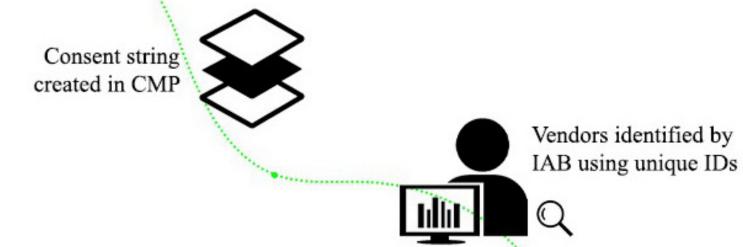
- A global privacy policy
- A centralized user interface

A one-size-fits all markets design

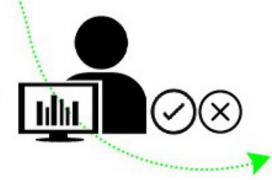




Input received by users - 1, 0



Confirmed consent status for vendors

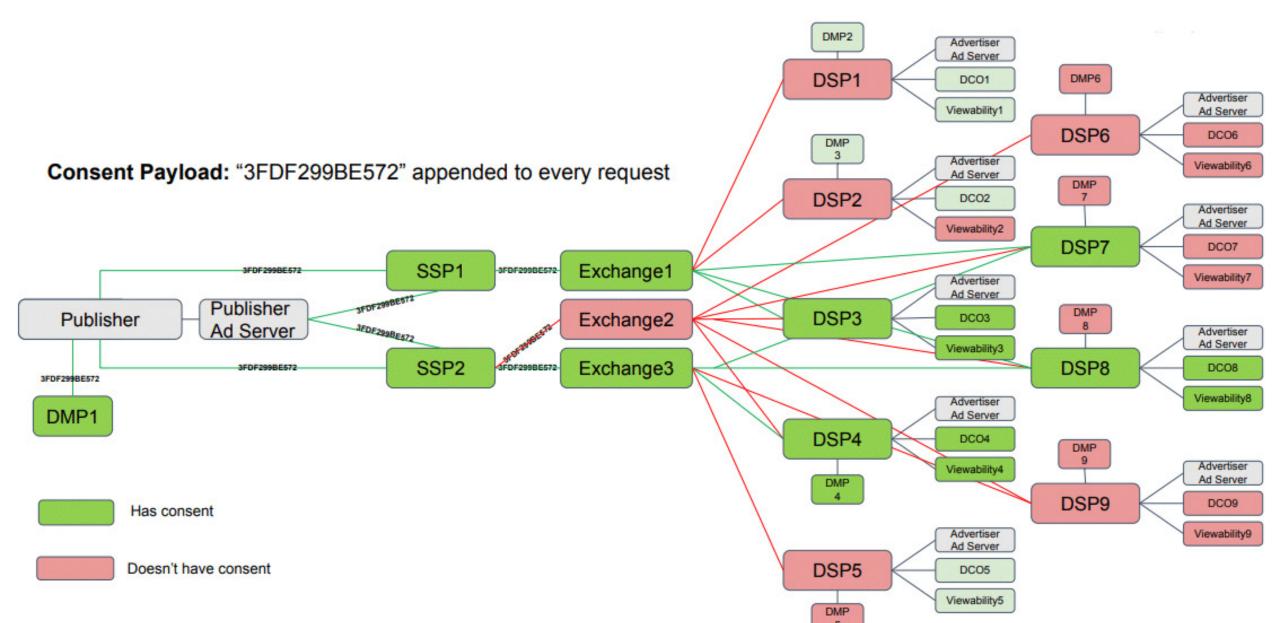




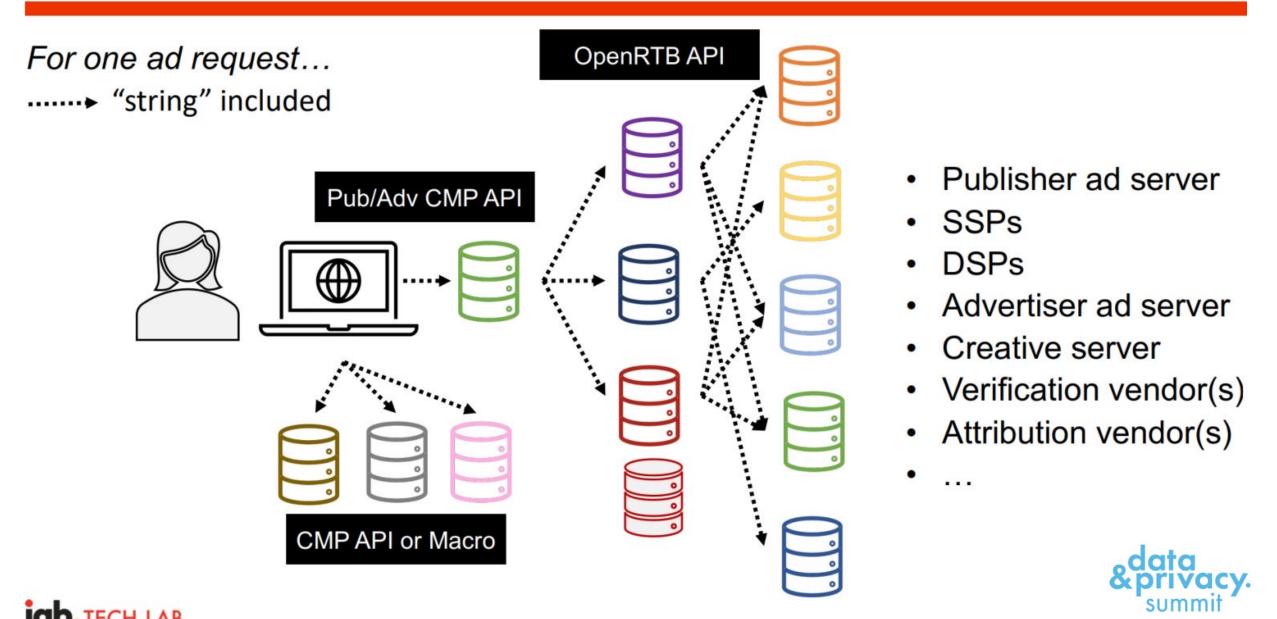




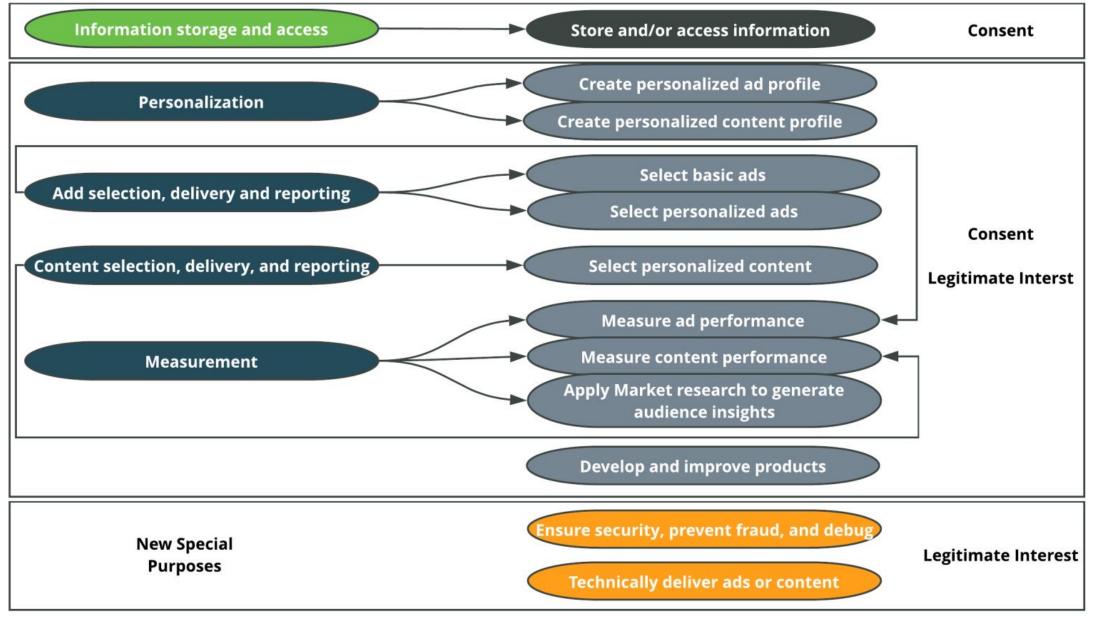




Global Privacy Platform Privacy Signaling



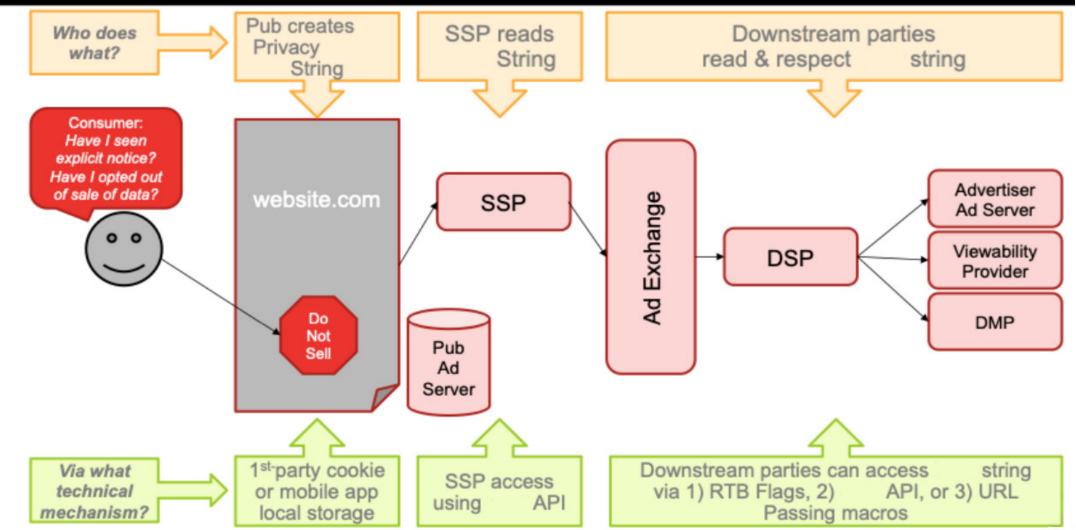








CCPA Explicit Notice & Opt-Out Signals: RTB Example





IAB Tech Lab Accountability Platform



Logging



Preparation



Processing



Provisioning



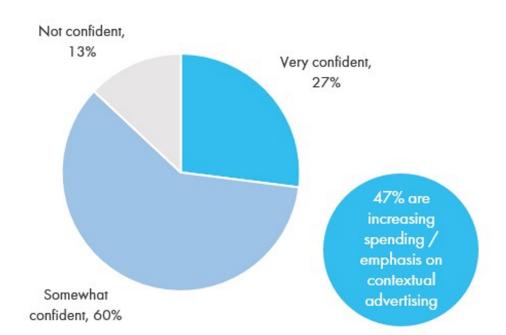
- Providing a model for monitoring propagation of signals and validating they are accurately communicated.
- Providing sufficient information when signals aren't properly communicated to enable investigation and remediation.
- Providing a normalised, standard privacy compliance data set for global audits.
- Being privacy signal agnostic.
- Being designed to benefit researchers, auditors & regulators.
- Creating a foundation for technical accountability.



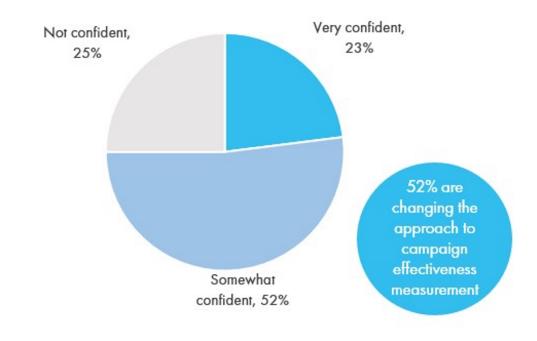


confidence in being prepared to operate without 3P cookies and identifiers by the end of 2024

87% are at least somewhat confident in being prepared to target audiences at scale without 3rd party cookies and identifiers by the end of 2024.



75% are at least somewhat confident in being prepared to continue to measure and assess advertising without 3rd party cookies and identifiers by the end of 2024.

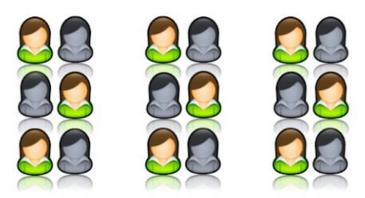




The three core scenarios

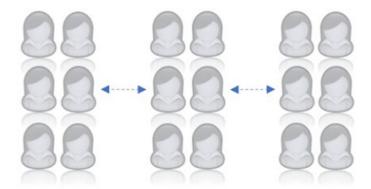
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Unlinked 1st-party Audiences Advertiser/Publisher data not connected



- Contextual
- Seller-defined audiences
- Private marketplaces

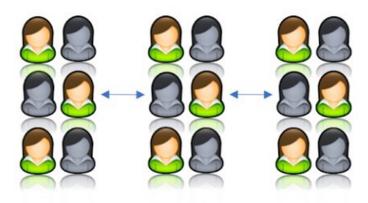
Browser/OS-linked Audiences No 3rd-party tracking



- In-browser cohorts & interest groups
- In-browser auctions
- On-device measurement
 & attribution

Linkable user ID available

Linked 1:1 Audiences Advertiser/Publisher data connected



- User-enabled ID matches
- Clean rooms





The three core scenarios

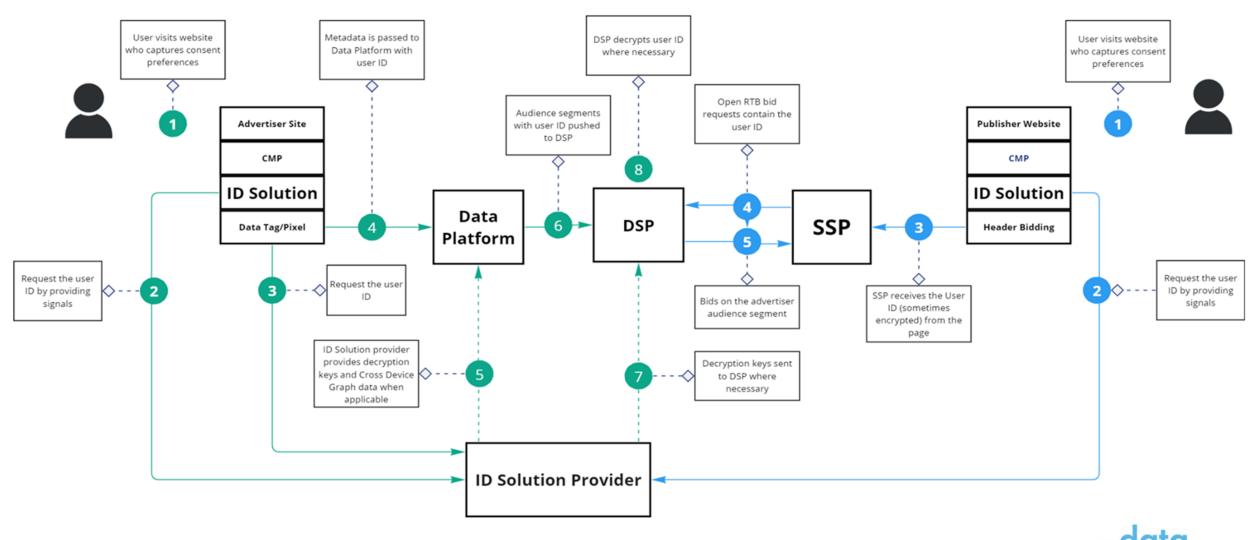
ID-Enabled Responsible Addressability

Contextual & Seller Defined Audiences

On-Device Facilitated Personas

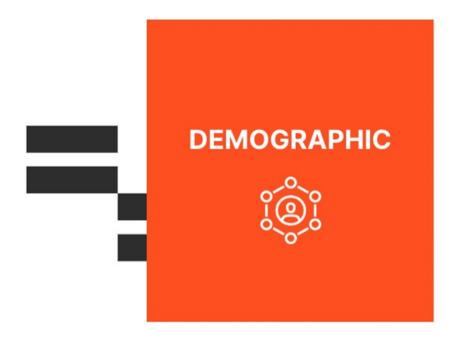








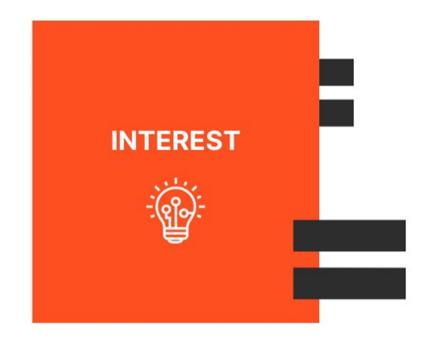
Core pillars for IAB Audience Segments



Covers quantifiable audience characteristics, such as age, gender, financial status, household composition, occupation.



Describes current in-market purchase intent. Largely covers products and services.

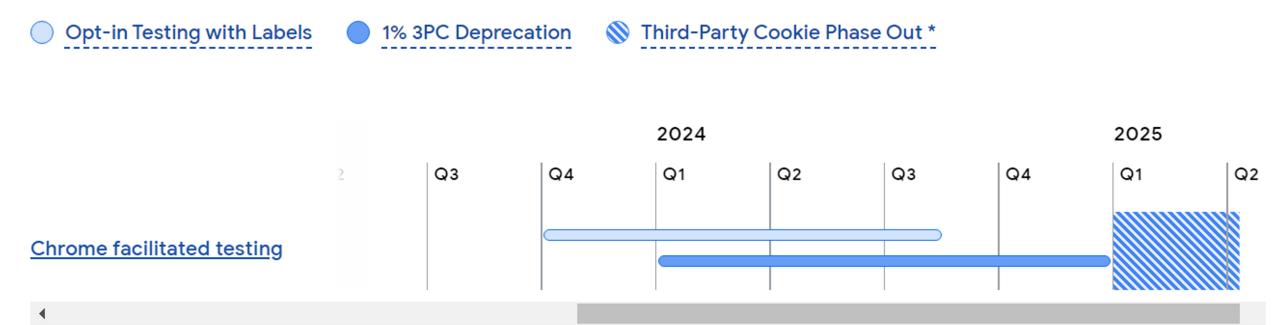


Covers medium and long term interests and passion points. Follows content taxonomy closely.





Third-Party Cookies (3PC) and Testing



^{*} Subject to resolving any remaining concerns with the CMA.



